

techsoup

Microsoft Program Offerings for Libraries

Your Questions Answered

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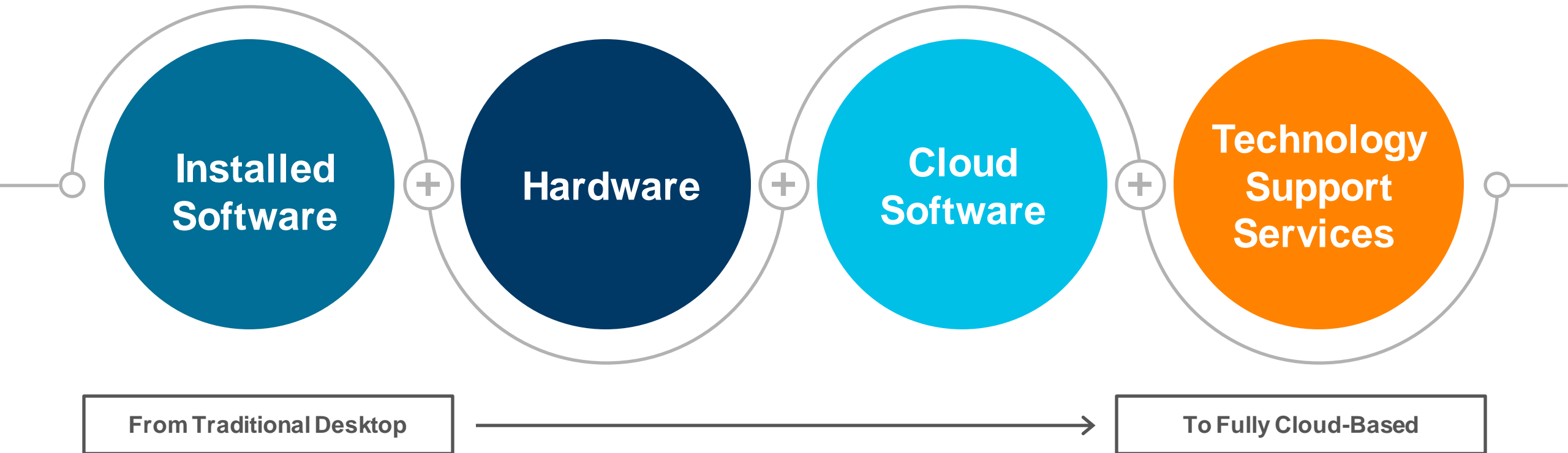
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Our Agenda Today

- Eligibility for Libraries
- Changes in Program
- Available Offers & Options



Microsoft Eligibility for Libraries



Microsoft Licensing: Key Terms

On-Premises



- Pay one-time
- Downloaded and install to your laptop or desktop
- Device based licensing, useful for Public Access
- Free patches and updates between version releases

Donated

- Provided by Microsoft as a donation to nonprofits
- 50 license allocation limit per product
- Included Software Assurance
- Small administrative fee to support to TechSoup

Discounted

- Provided by Microsoft at a discount
- Unlimited licenses available
- Does not include all Software Assurance, as nonprofit donations used to

Cloud



- Pay on a subscription basis (monthly or annually)
- Regular feature updates
- Requires stable internet connection for updates, synching, and working “in the cloud”
- User based licensing versus device based

Discounted

- More feature-rich subscription plans
- Can mix and match license subscriptions depending on users
- Subscription pricing is protected for 12-month terms
- Costs (compared with on-premises) are often lower when you consider the total cost of ownership



Eligibility for Libraries

- Libraries are currently eligible for Microsoft's **Academic** licensing offers.
- Traditionally, libraries were eligible for on-premises donations for their ***public access computers only*** through Microsoft's Charity program for nonprofits.



Changes for Libraries

As of **December 29, 2021**, we will no longer be able to distribute on-premises donations to libraries for public access computers through the charity channel.



What Will Now Be Available

Beginning in January, TechSoup will be able to provide Libraries with Academic licensing to support all library needs – public access and internal.

Licensing will include on-premises licenses as well as cloud licensing, but only those available for the Academic sector.

Available Offers & Options



Microsoft Licensing Offers Available in Academic

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Public Access Device – On-premises Options

Current Donation Product Name	Current Nonprofit Admin Fee	New Education Pricing
Exchange Server Standard Edition	\$ 94.00	\$ 195.00
Exchange Server User CAL - Standard	\$ 12.00	\$ 4.00
Office for Mac Standard	\$ 52.00	\$ 67.00
Office Standard	\$ 52.00	\$ 67.00
Project	\$ 78.00	\$ 102.00
SharePoint Server	\$ 897.00	\$ 1,869.00
SharePoint Server Device CAL - Standard	\$ 13.00	\$ 26.00
SharePoint Server User CAL - Standard	\$ 16.00	\$ 27.00
SQL Server Device CAL	\$ 25.00	\$ 52.00
SQL Server User CAL	\$ 25.00	\$ 52.00
SQL Server Standard Edition (Server/CAL Licensing)	\$ 108.00	\$ 224.00
Visio Standard	\$ 35.00	\$ 46.00
Visual Studio Professional with MSDN	\$ 91.00	\$ 74.00
Windows 10 Enterprise 2019 Upgrade	\$ 27.00	
Windows 10 Pro Full Operating System - Get Genuine	\$ 15.00	
Windows 10 Pro Full Operating System - Get Genuine w/COA	\$ 15.00	
Windows Server Device CAL	\$ 4.00	\$9.00
Windows Server User CAL	\$ 5.00	\$9.00
Windows Server Standard CORE	\$ 15.00	\$33.00

- There are several other products available for libraries including Access, Remote Desktop Services, and Office Applications, but the table highlights those that are currently available in the donation program.
- Software assurance will NOT be included in these offers moving forward.
- Windows Upgrade is not available at an educational discount, and currently only available as user-based licensing or at a commercial price.

Cloud Offers Available to Libraries

Office 365 A1	Office 365 A3	Office 365 A5
<p>Free</p> <p>(one-time purchase)</p> <p>Free Office 365 for the web with popular web apps like Outlook, Word, PowerPoint, Excel, and OneNote so teachers and students can work together, communicate seamlessly, and create amazing content.</p>	<p>\$3.25 user/month</p> <p>(annual commitment)</p> <p>All the features in A1 plus full access to the Office desktop apps, and additional management and security tools.</p>	<p>\$8.00 user/month</p> <p>(annual commitment)</p> <p>All the features in A3 plus Microsoft's best-in-class intelligent security management, advanced compliance, and analytics systems.</p>
<p>Office apps</p> <ul style="list-style-type: none"> Outlook Word Excel PowerPoint OneNote 	<p>Office apps</p> <ul style="list-style-type: none"> Outlook Word Excel PowerPoint OneNote Publisher (PC only) Access (PC only) 	<p>Office apps</p> <ul style="list-style-type: none"> Outlook Word Excel PowerPoint OneNote Publisher (PC only) Access (PC only)
<p>Services</p> <ul style="list-style-type: none"> Exchange OneDrive SharePoint Teams Sway Forms Stream Power Automate Power Apps School Data Sync Yammer 	<p>Services</p> <ul style="list-style-type: none"> Exchange OneDrive SharePoint Teams Sway Forms Stream Power Automate Power Apps School Data Sync Bookings Yammer 	<p>Services</p> <ul style="list-style-type: none"> Exchange OneDrive SharePoint Teams Sway Forms Stream Power Automate Power Apps School Data Sync Bookings Power BI Yammer

Cloud Offers for Libraries



Microsoft 365 A1

A simple one-time per device solution to support all learners with desktop apps like Word, Excel, PowerPoint, Microsoft Teams, Minecraft: Education Edition, and more. This license also provides cloud management through Microsoft Intune for Education, to save time by managing your devices in a single dashboard.

Device based licensing: Cloud services & desktop applications
\$38/license for 6 years



Microsoft 365 A3

Teach and learn from anywhere with a user-based license that includes everything in the Microsoft 365 A1 license plus additional features, like bookings and live events. The A3 plan also provides advanced security, management, and analytics.

Cloud services & desktop apps
\$5.80/license/month



Microsoft 365 A5

Make safety a priority with Microsoft Defender, and add Microsoft's most robust security, mobility, management, and compliance to your school subscription. Includes all of the teaching and learning features of Microsoft 365 A3.

Cloud services & desktop apps
Advanced security solutions
\$10.80/license/month



Changes to How You Request Your Products

Changes to Produce Request Process

- In order to request Microsoft Academic products from TechSoup, organizations will contact our team who can place the order on your behalf.
- We will also have to wait for Microsoft to determine your eligibility for Academic pricing.

New Process to Download On-Premises Microsoft Products

- You will access your products through the Microsoft 365 Administration Portal.
- You will have 5 days to download the software that you requested. If you miss the download period, you can contact TechSoup for a new link.
- Additionally, Microsoft will only offer specific versions of products; you will no longer be able to downgrade to an earlier version of the licenses you requested from TechSoup.

Software Assurance No Longer Included

- Microsoft products provisioned through TechSoup will no longer include Software Assurance benefits.

Your Questions



Top Questions Received So Far ...



What does this mean for my existing licenses?

- You will still be able to use your on-premises products, as these are perpetual licenses.

How does this change impact my current cloud licenses?

- This change does not impact cloud licenses or current cloud pricing. You may still use your cloud subscriptions with no issue.

How should I manage public access devices that need device-based licensing?

- On-premises solutions will still be available but as an academic discount.

What Windows license should I use?

- Windows Upgrade licensing can be accessed as a user-based license, or commercial licensing is available for device-based licensing.

Additional Materials



We are here to help.



Microsoft Digital Skills Center

<https://page.techsoup.org/digital-skills-center>

Join over 40,000 nonprofit learners from around the world and learn how to get more out of the Microsoft tools you use every day.

ENROLL NOW

Have questions? Check out our [FAQ](#)



Tech Lessons You Can Use in Real Life

The Digital Skills Center focuses on "microlearning," delivering specific bite-size portions that are easier to absorb and use, and also more easily searched. These courses can double as on-the-job support materials, and all are available on demand, at a pace that fits each user's needs.

Completion of each learning path is formally recognized through a certificate, co-branded by Microsoft and TechSoup.



Pivoting to Remote Work (\$110 Free)

Identify and learn how to use Microsoft collaboration tools such as OneDrive, Outlook, Planner, SharePoint, and Teams while ensuring information security.

[LEARN MORE](#)



Excel for Nonprofits (\$70 Free Until June 30, 2021)

This popular training series not only teaches you the basics of Excel, but also covers advanced topics such as worksheet design, how to use functions, how to best create PivotTables, and the most effective ways to analyze charts.

[LEARN MORE](#)



Teams for Nonprofits (\$70 Free)

Chat, collaborate, share files, host meetings, and run live events using Microsoft Teams.

[LEARN MORE](#)



Organizing Your Remote Working Team

Identify tools and best practices to help set you and your team up for remote working success.

[LEARN MORE](#)



Nonprofit Data and Impact Measurement Mega-Pack

Start with the basics of Excel, walk through the process of analyzing data, and learn how to use Power BI's data visualization tools.

[LEARN MORE](#)



Power Apps for Nonprofits

Building your first app is easier than you think. Learn how to set up your app-building environment, and use data connectors to link to other software that you already use and build an app with a custom data source.

[LEARN MORE](#)



Power BI for Visualizing Data and Measuring Your Impact

Power BI is a suite of business analytics tools that deliver insights throughout your organization. In this track, you will learn how Power BI services and applications work together and explore how Power BI can make your organization more efficient.

[LEARN MORE](#)



PowerPoint for Nonprofits (Free)

In this three part course track on PowerPoint, you will learn how to create powerful and compelling presentations so you can effectively share your impact stories.

[LEARN MORE](#)



Word for Nonprofits

Create compelling documents that can best tell your organization's story.

[LEARN MORE](#)

Additional Resources

Resources:

- [Microsoft Academic Eligibility](#)
- [Microsoft Digital Skills Center](#) - training courses on Excel, Teams, PowerPoint, Word, SharePoint, and many other applications
- [Digital Assessment Tool](#) - analyze the current state of your organization's technology. The tool will provide recommend products, services, and resources to make your systems and processes work better for you in service of your mission.
- [TechSoup Product Catalog](#)

Blogs:

- [Important Microsoft Changes](#)
- [How TechSoup Makes Adopting Microsoft Cloud Solutions Easier](#)
- [Keep Your Library Team Learning with TechSoup Courses](#)